



# FINANCIAL SERVICES BULLETIN



## EgXZ 'l dndiV Military Rebate Program

---

**Great News!** Toyota Financial Services (TFS) and Toyota Motor North America (TMNA) are pleased to announce the continuation of the CAT Region Toyota Military Rebate Program!

### Program Overview

- Effective October 1, 2019 through November 4, 2019
- **\$750** rebate for eligible customers
- All New Toyota vehicles are eligible

**TOYOTA BACKED PROTECTION**  
Driving Customers Back To Your Dealership



Toyota Financial Services is a service mark of Toyota Motor Credit Corporation (TMCC).  
TMCC is the authorized attorney-in-fact and servicer for Toyota Lease Trust.

# CAT REGION TOYOTA MILITARY REBATE PROGRAM PROGRAM GUIDELINES

## Program Guidelines

### Program Period

The CAT Region Toyota Military \$750 Rebate Program is effective **October 1, 2019** through **November 4, 2019**. This program is subject to change or termination at any time.

### Eligible Vehicles

**ALL** New\* Toyota vehicles, including untitled dealer demonstrators with 20,000 miles or less. Vehicles must be taken out of dealer stock.

(Note: Toyota Certified Used Vehicle (TCUV) are not eligible for the Military Rebate Program)

**\*New and unlicensed non-J carried in dealership ground stock inventory that are sold and reported (RDR'd) to the ultimate consumer during the program period and registered with the appropriate state motor vehicle department.**

### Eligible Dealers

All participating Toyota dealers are eligible, excluding CCC dealers and Toyota dealers in SET states.

### Customer Eligibility

Applicant or Co-Applicant must be:

1. In current active duty status in the U.S. Military (Navy, Army, Air Force, Marines, National Guard, Coast Guard and active Reserve); **OR**
2. U.S. Military inactive reserves (i.e., Ready Reserves) that are part of the Individual Ready Reserve, Selected Reserve and Inactive National Guard; **OR**
3. An honorably discharged veteran of the U.S. Military within **two calendar** years of their discharge date; **OR**
4. A retired U.S. Military, regardless of the date of separation from active service; **OR**
5. A Household member\* of an eligible U.S. Military personnel.

And must also:

1. Provide verifiable proof of military status or proof of active service, required at time of purchase, in the form of one of the following documentations:
  - a. Leave and Earnings Statement
  - b. Military Identification Card (no photo copy required to be sent to TFS)
  - c. Veterans/Retirees DD Form-214 (Not all applicants with a DD-214 will qualify. Applicant must be honorably discharged within two calendar years or retired).
2. Receive a salary sufficient to cover ordinary living expenses and vehicle payments
3. Be credit approved by TFS.

### Household member(s):

- Household and/or family member of the qualified Military personnel living at the same address as the qualified Military personnel. An eligible service member and his or her household may reside in permanent or temporary housing.
- Goldstar family members are family members of a fallen hero(s) and are also considered as household and/or family member and are eligible for this program.

**TOYOTA BACKED PROTECTION**  
Driving Customers Back To Your Dealership



Toyota Financial Services is a service mark of Toyota Motor Credit Corporation (TMCC).  
TMCC is the authorized attorney-in-fact and servicer for Toyota Lease Trust.

**CAT REGION TOYOTA MILITARY REBATE PROGRAM  
PROGRAM GUIDELINES**

**Program Guidelines**

**Maximum Terms**

The maximum terms for the rebate (in months) for all eligible vehicles under the program are outlined below:

Retail	Lease	Preferred Option Finance (Balloon)**
72 months	48 months	48 months

\*\*Preferred Option (Balloon) available in the following states only: AR & IL

**Tiers Application\***

Retail/Lease: All Tiers

There is no minimum Tier application for this program (FICO score determines Tier for this program)

**Dealer Participation**

Not allowed. (For Special Lease Programs, please refer to the most recent letter for Dealer Participation eligibility.)

**Minimum Reserve (Retail)/Flat Fee (Lease)**

See Minimum Reserve/Flat Fee schedules on rate letters and subvention announcements for further details.

**Program Compatibility**

**Program Compatibility**

The Military Rebate Program may be used with standard or subvented Retail, Lease or Preferred Option (Balloon) Programs.

- **Retail:** Compatible with all standard features except the College Graduate Rebate Program. Note: Compatible with the 90-Day Deferred Payment Program (except in PA) with a maximum term up to 74 months with a total of 72 equal monthly payments.
- **Lease:** Compatible with all standard features except the College Graduate Rebate Program and Lease-End Finance Program
- **Preferred Option (Balloon)\*:** Compatible with Low Mileage Option and standard lease features except Extended Term Financing options, Mobility Program, 90-Day Deferred Program (maximum term 72 (74) months) and Lease-End Refinance Program.

\*Note: Please refer to the Preferred Option Finance Plan guidelines for more compatibility information.

**Please also Note:**

- One rebate per transaction/contract.
- Rebates are only available on contracts that are actually booked with TFS.

**Contract Disclosure Instructions**

Please refer to the TFS Dealer Daily for disclosure information (Rebate Disclosure Reference Guide).

**TOYOTA BACKED PROTECTION**  
Driving Customers Back To Your Dealership



Toyota Financial Services is a service mark of Toyota Motor Credit Corporation (TMCC).  
TMCC is the authorized attorney-in-fact and servicer for Toyota Lease Trust.

In current active duty status in the U.S. Military (Navy, Army, Air Force, Marines, National Guard, Coast Guard and Active Reserves) OR the U.S. Military Inactive Reserves (i.e., Ready Reserve) that are part of the Individual Ready Reserve, Selected Reserve and Inactive National Guard; OR

2. An honorably discharged veteran of the U.S. Military within two calendar years of their discharge date; OR
3. A retired U.S. Military veteran, regardless of the date of separation from active service; OR
4. Household Member of an eligible U.S. Military personnel, including Gold Star family members; AND
5. Provide verifiable proof of military status or proof of active service is required at time of purchase in the form of one of the following documentation:
  - a. Leave and Earnings Statement
  - b. Military Identification Card (Please do not send Toyota Financial Services (TFS) a photo copy);
  - c. Veterans/Retirees DD Form 214
6. Receive a salary sufficient to cover ordinary living expenses and vehicle payments;
7. Be approved for credit by, and lease or finance the purchase of a new Toyota through, a participating Toyota dealer. **The maximum terms eligible for the Toyota Military Rebate Program are up to 72 months for Retail contracts and up to 48 months on Leases or Preferred Option (Balloon) contracts (where available).**

If the current program qualifications are satisfied, Toyota Motor North America ("TMNA") will pay the Rebate Amount listed below toward your retail installment sales contract or lease agreement (your "Obligation"). If your Obligation is a retail installment sales contract, the Rebate Amount will be treated as and become part of your down payment. If your Obligation is a lease, the Rebate Amount will be applied toward the amount due at lease signing or towards the capitalized cost reduction.

You are responsible for any applicable sales and other taxes arising in connection with the Rebate Amount.

The Toyota Military Rebate Program may be modified or terminated at any time.

NOTE: The Toyota Military Rebate Program is not compatible with the Toyota College Graduate Rebate Program.